

M&A Advisory Firm of the Year

FERBER & CO. GMBH

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Firm Profile

FERBER & CO. – founded in 1988 – is a leading German independent advisory firm focusing on Mergers & Acquisitions (M&A) and Corporate Finance in the mid-market with enterprise values ranging from € 25 million to € 500 million.

Being an independent and privately-owned firm, FERBER & CO. is managed by its partners. In contrast to many of our competitors, we are not part of a larger financial institution that serves many competing interests. We serve a wide range of corporates, families, financial institutions and private equity houses from all over the world looking for un-conflicted, impartial advice with a global perspective.

Since more than 30 years we offer our clients comprehensive, high quality advisory services including M&A sell-side and buy-side advisory as well as corporate finance advice regarding the structuring of debt and equity offerings. Our clients benefit from the extensive experience gained in a broad scope of over 300 successful transactions with accumulated enterprise values of over Euro 11 bn. Since most transactions have a cross-border dimension, FERBER & CO. is positioned as a truly international player and has built a strong global network with focus on Asia and the Americas.

FERBER & CO. is uniquely positioned through the combination of in-depth sector expertise, personal access to decision makers and strong track record in three major verticals:

Healthcare:

Pharma, Acute & Non-Acute, Care, Pharmacies & Wholesale, Medical Devices

Consumer Goods and Retail:

Offline Retail and E-Commerce, Luxury Goods, Confectionary & Sweets

Industrials and Capital Goods:

Machinery, Industrial Engineering and Smart Services, Electrical Technology and Automation, Mobility Concepts, Construction and Building Materials, Packaging, Chemicals